# THE SCIOTO SOCIETY, INC. FINANCIAL STATEMENTS OCTOBER 31, 2023

(With Summarized Totals for 2022)



Whited Seigneur Sams & Rahe, LLP CERTIFIED PUBLIC ACCOUNTANTS

### THE SCIOTO SOCIETY, INC.

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#### INDEPENDENT ACCOUNTANTS' REVIEW REPORT

January 15, 2024

To the Board of Trustees of The Scioto Society, Inc. Chillicothe, Ohio

We have reviewed the accompanying financial statements of The Scioto Society, Inc. (a nonprofit organization) (the Society), which comprise the statement of financial position as of October 31, 2023, and the related statements of activities, functional expense, and cash flows for the year then ended, and the related notes to the financial statements. A review includes primarily applying analytical procedures to management's financial data and making inquiries of management. A review is substantially less in scope than an audit, the objective of which is the expression of an opinion regarding the consolidated financial statements as a whole. Accordingly, we do not express such an opinion.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement whether due to fraud or error.

#### Accountant's Responsibility

Our responsibility is to conduct the review engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. Those standards require us to perform procedures to obtain limited assurance as a basis for reporting whether we are aware of any material modifications that should be made to the financial statements for them to be in accordance with accounting principles generally accepted in the United States of America. We believe that the results of our procedures provide a reasonable basis for our conclusion.

#### Accountant's Conclusion

Based on our review, we are not aware of any material modifications that should be made to the accompanying financial statements in order for them to be in accordance with accounting principles generally accepted in the United States of America.

#### **Summarized Comparative Information**

We have previously reviewed the Society's 2022 financial statements, and we expressed an unmodified opinion on those financial statements in our report dated February 13, 2023. In our opinion, the summarized comparative information presented herein as of and for the year ended October 31, 2022, is consistent, in all material respects, with the reviewed financial statements from which it has been derived.

Respectfully submitted,

WHITED SEIGNEUR SAMS & RAHE CPAs, LLP

Whited Seigneur Sams & Rahe

## THE SCIOTO SOCIETY, INC. STATEMENT OF FINANCIAL POSITION OCTOBER 31, 2023 and 2022

#### ASSETS

	2023	2022
CURRENT ASSETS  Cash and Cash Equivalents Inventory  Prepaid Expenses	\$ 1,227,334 162,926 	\$ 1,340,261 107,145 44,795
TOTAL CURRENT ASSETS	1,416,341	1,492,201
PERMANENT & DEPRECIABLE ASSETS, NET	1,106,538	939,745
OTHER ASSETS Designated Endowment Funds	115,059	57,471
TOTAL OTHER ASSETS	115,059	57,471
TOTAL ASSETS	\$ 2,637,938	\$ 2,489,417
LIABILITIES AND NET ASS	SETS	
CURRENT LIABILITIES  Accounts Payable Accrued Payroll & Taxes Accrued Property Taxes Accrued Sales Tax Accrued Interest Payable Small Business Administration (SBA) Loan Current	\$ 43,942 17,520 7,480 976 - 3,260	\$ 44,549 13,985 6,640 443 1,313 3,172
TOTAL CURRENT LIABILITIES	73,178	70,102
LONG TERM LIABILITIES Small Business Administration (SBA) Loan	117,493	125,528
TOTAL LIABILITIES	190,671	195,630
NET ASSETS  Net assets without donor restrictions  TOTAL NET ASSETS	2,447,267 2,447,267	2,293,787 2,293,787
TOTAL LIABILITIES AND NET ASSETS	\$ 2,637,938	\$ 2,489,417

## THE SCIOTO SOCIETY, INC. STATEMENT OF ACTIVITIES YEARS ENDED OCTOBER 31, 2023 and 2022

	2023	2022
REVENUES, GAINS AND OTHER SUPPORT	<del></del>	
Sales		
Tickets	\$ 876,774	\$ 949,584
Haunted Mountain, Concerts & Events	169,697	123,798
Retail Sales	260,305	322,976
Tours	25,099	45,245
Total Sales	1,331,875	1,441,603
Sponsorship Program Revenue	49,850	46,628
Contributions	9,740	615
Concession Fees	32,071	42,818
Grants	210,562	140,034
Rain Insurance & Fees	194,316	218,427
Miscellaneous Income	10,827	10,813
TOTAL REVENUES, GAINS AND OTHER SUPPORT	1,839,241	1,900,938
EXPENSES		
Production	871,969	839,397
Theater Operations	439,577	464,880
Retail	110,644	<u>112,376</u>
Total Program Expense	1,422,190	1,416,653
Management & General	470,200	348,523
TOTAL EXPENSES	1,892,390	1,765,176
CHANGE IN NET ASSETS FROM OPERATIONS	(53,149)	135,762
OTHER CHANGES		
Interest	10,189	_
Gain (Loss) on Disposal	160,000	(616)
Unrealized Gain (Loss) on Endowment Fund	2,092	(10,728)
Employee Retention Credits	34,348	
TOTAL OTHER CHANGES	206,629	(11,344)
CHANGES IN NET ASSET	153,480	124,418
NET ASSETS, BEGINNING OF YEAR	2,293,787	2,169,369
NET ASSETS, END OF YEAR	<u>\$ 2,447,267</u>	\$ 2,293,787

## THE SCIOTO SOCIETY, INC. STATEMENT OF FUNCTIONAL EXPENSE YEAR ENDED OCTOBER 31, 2023

(With Summarized Financial Information for the Year Ended October 31, 2022)

•				Theatre	
	P	roduction	0	perations	Retail
Wages	\$	304,236	\$	75,581	\$ -
Payroll Expenses		23,320		6,064	 
Total Personnel Costs		327,556		81,645	-
Advertising & Promotional		156,532		-	-
Audit & Accounting Fees		-		-	-
Audition		12,265		-	-
Interest/Banking Fees		-		33,840	-
Board of Trustees		_		-	-
Concerts & Events		83,534		-	-
Depreciation		71,214		33,006	-
Employee/Cast Benefit		8,700		-	-
Equine Husbandry		35,471		-	-
Equipment Lease		-		-	-
Fundraising		16,762			-
Inventory		-		-	101,042
Grounds & Maintenance		_		91,152	-
Information Technology		-		-	-
Insurance		-		-	-
Miscellaneous		12,578		15,750	-
Postage		-		-	352
Real Estate Tax		-		-	-
Rent		-		-	-
Royalties		41,505		-	-
Seasonal Professional Fees		49,619		-	-
Supplies		56,233		25,687	9,250
Telephone		_		8,669	-
Ticketing Fees		-		86,927	-
Travel & Meetings		-		-	-
Utilities		-		62,901	-
Vehicle					 
TOTAL	\$	871,969	\$	439,577	\$ 110,644

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## THE SCIOTO SOCIETY, INC. STATEMENT OF FUNCTIONAL EXPENSE YEAR ENDED OCTOBER 31, 2023

(With Summarized Financial Information for the Year Ended October 31, 2022)

Total Management											
•	Program		Program		& General		Program & General		2023		2022
Wages	\$	379,817	\$	242,625	\$ 622,442	\$	525,457				
Payroll Expenses & Benefits		29,384		63,033	 92,417		55,914				
Total Personnel Costs		409,201		305,658	714,859		581,371				
Advertising & Promotional		156,532		_	156,532		167,430				
Audit & Accounting Fees		-		12,689	12,689		13,254				
Audition		12,265		-	12,265		1,926				
Bank/Credit Card Fees		33,840		9,947	43,787		<b>4</b> 7,717				
Board of Trustees		-		1,805	1,805		1,406				
Concerts & Events		83,534			83,534		183,741				
Depreciation		104,220		6,944	111,164		109,629				
Employee/Cast Benefit		8,700		÷	8,700		10,781				
Equine Husbandry		35,471		-	35,471		21,667				
Equipment Lease		_		4,385	4,385		3,736				
Fundraising		16,762		2,961	19,723		21,974				
Inventory		101,042		-	101,042		106,102				
Grounds & Maintenance		91,152		255	91,407		94,157				
Information Technology		-		19,100	19,100		16,022				
Insurance		-		33,848	33,848		26,744				
Miscellaneous		28,328		8,876	37,204		16,187				
Postage		352		1,708	2,060		1,649				
Real Estate Tax		-		8,320	8,320		6,640				
Rent		-		-	-		_				
Royalties		41,505		-	41,505		46,279				
Seasonal Professional Fees		49,619		-	49,619		27,521				
Supplies		91,170		2,646	93,816		53,037				
Telephone		8,669		4,922	13,591		13,545				
Ticketing Fees		86,927		_	86,927		95,632				
Travel & Meetings		-		21,577	21,577		10,570				
Utilities		62,901		8,782	71,683		73,396				
Vehicle				15,777	 15,7 <u>77</u>		13,063				
TOTAL	<u>\$1</u>	,422,190	\$	470,200	\$ 1,892,390	\$1	1,765,1 <u>76</u>				

## THE SCIOTO SOCIETY, INC. STATEMENT OF CASH FLOWS YEARS ENDED OCTOBER 31, 2023 AND 2022

	2023	2022
CASH FLOWS FROM OPERATING ACTIVITIES		
Change in Net Assets	\$ 153,480	\$ 124,418
Adjustments to Reconcile Change in Net Assets		
to Net Cash Provided by Operating Activities:		
Depreciation	111,164	109,629
Unrealized (Gain)/Loss on Investments	(2,092)	10,728
(Gain) Loss on Disposal	(160,000)	616
Change in Operating Assets and Liabilities		
(Increase) Decrease in Inventory	· (55,781)	(4,345)
(Increase) Decrease in Prepaid Expenses	18,714	(29,855)
(Increase) Decrease in Endowment	(55,497)	-
Increase (Decrease) in Accounts Payable &		
Accrued Expenses	(1,920)	(10,058)
Increase (Decrease) in Accrued Payroll & Taxes	4,908	626
NET CASH PROVIDED/(USED) BY OPERATING ACTIVITIES	12,976	201,759
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of Property, Plant, & Equipment	(277,956)	(244,223)
Sale of Timber	160,000	<u> </u>
NET CASH PROVIDED/ (USED) BY INVESTING ACTIVITIES	<u>(117,956</u> )	(244,223)
CARL EL CISIO EDOM EINANCINO ACTIVITIES		
CASH FLOWS FROM FINANCING ACTIVITIES	(7.047)	(4.200)
Principal Payments on SBA Loan	<u>(7,947</u> )	(1,300)
NET CASH PROVIDED/ (USED) BY FINANCING ACTIVITIES	(7,947)	(1,300)
NET INCREASE/(DECREASE) IN CASH AND CASH		
EQUIVALENTS	(112,927)	(43,764)
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	1,340,261	<u>1,384,025</u>
CASH AND CASH EQUIVALENTS AT END OF YEAR	\$1,227,334	<u>\$1,340,261</u>
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION	-	
Cash Paid During the Year for Interest	\$ 9,947	\$ 5,570

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Nature of Activities

The Society promotes the arts primarily through the annual presentation of an outdoor drama depicting the life of the Shawnee Indian leader, Tecumseh. The drama runs from June through August. The Society also maintains an office building outside Chillicothe, Ohio where the administration functions are performed. The Society also hosts other concerts or events utilizing their facilities.

#### Basis of Accounting

The financial statements of the Society have been prepared in accordance with U.S. generally accepted accounting principles, which now require the Society to report information regarding its financial position and activities according to the following net asset classifications:

Net assets without donor restrictions: Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Society. These net assets may be used at the discretion of the Society's management and Board.

<u>Net assets with donor restrictions</u>: Net assets subject to stipulations imposed by donors and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Society or by the passage of time. Other donor restrictions are perpetual in nature, where by the donor has stipulated the funds be maintained in perpetuity.

Donor restricted contributions are reports as increases in net assets with donor restrictions. When a restriction expires, net assets are reclassified from net assets with donor restrictions to net assets without donor restrictions in the statement of activities. The Society has no net assets with donor restrictions.

#### Cash and Cash Equivalents

For purposes of the statement of cash flows, the Society considers all highly liquid investments purchased with an initial maturity date of three months or less to be cash equivalents.

#### Account Receivables

Account receivables are recorded net of allowance for expected losses. The allowance is estimated from historical performance and projection of trends.

#### Inventory

Inventory of gift shop items and recordings are valued at the lower of cost (FIFO, first-in, first-out) or market.

#### Donated Services

Donated professional services, supplies, materials, and equipment are recorded as contribution income at their estimated fair market values. Volunteer time is not recorded since the value of this time is not determinable.

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Property and Depreciation

Property and equipment are carried at cost. Expenditures for major renewals and betterments that extend the useful lives of property and equipment are capitalized. Expenditures for maintenance and repairs are charged to expenses as incurred.

Depreciation of property and equipment is provided under the estimated useful lives of the respective assets on a straight-line basis as follows:

Years
10 - 40
10 - 40
40
10
5 - 12
5 - 12
3

#### Revenue Recognition

In accordance with Topic 606, the Society recognizes revenue when its' customer obtains control of promised goods or services in an amount that reflects the consideration which the Society expects to receive in exchange for those goods or services. To determine revenue recognition for the arrangements that the Society determines are within the scope of Topic 606, the Society performs the following 5 steps:

- Identify the contract(s) with a customer,
- Identify the performance obligations in the contract.
- Determine the transaction price,
- Allocate the transaction price to the performance obligations in the contract,
- Recognize revenue when (or as) the entity satisfies a performance obligation.

The Society promotes the arts. The performance obligation of providing these services is simultaneously received and consumed by the customers; therefore, the revenue is recognized over time as these services are provided. Sales are reported net of all refunds and discounts. The 2020 season was cancelled due to the Coronavirus (COVID-19) pandemic.

The Society recognizes revenue from grants and contracts in accordance with ASU 2018-08, Not-For-Profit Entities (Topic 958): Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made. In accordance with ASU 2018-08, the Society evaluates whether a transfer of assets is (1) an exchange transaction in which a resource provider is receiving commensurate value in return for the resources transferred or (2) a contribution. If the transfer of assets is determined to be an exchange transaction, the Society applies guidance under ASC 606. If the transfer of assets is determined to be a contribution, the Society evaluates whether the contribution is conditional based upon whether the agreement includes both (1) one or more barriers that must be overcome before the Society is entitled to the assets transferred and promised and (2) a right of return of assets transferred or a right of release of a promisor's obligation to transfer assets.

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Revenue Recognition (Continued)

Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and/or nature of any donor restrictions.

Support that is restricted by the donor is reported as an increase in net assets without donor restriction if the restriction expires in the reporting period in which the support is recognized. All other donor-restricted support is reported as an increase in net assets with donor restriction, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose of the restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restriction and reported in the Statement of Activities as net assets released from restrictions.

#### Functional Expenses

Expenses are charged to each program based upon direct expenditures incurred.

#### Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### Income Tax

The Internal Revenue Service has determined that the Society is exempt from federal income taxes under section 509(a)(1) of the Internal Revenue Code as a public charity described in Section 501(c)(3). Accordingly, no provision for federal or state income taxes has been made in the financial statements. All IRS Form 990, *Return of Organization Exempt from Income Tax*, have been filed and are subject to examination by the IRS, generally for three years after they are filed.

#### Advertising Costs

The Society expenses advertising costs as incurred. Advertising costs was \$156,532 for the year ended October 31, 2023.

#### Date of Management's Review of Subsequent Events

In preparing these financial statements, the Society has evaluated events and transactions for potential recognition or disclosure through January 15, 2024, the date the financial statements were available to be issued

#### 2. CASH AND CASH EQUIVALENTS

Cash and Cash Equivalents are comprised of the following at October 31, 2023 and 2022:

	2	023	2022		
Petty Cash	\$	200	\$	200	
Operating Funds	1,2	1,227,134		340,061	
Total	<b>\$</b> 1,2	227,334	<b>\$</b> 1,	340 <u>,261</u>	

The Society did not have any restricted cash as of October 31, 2023 or 2022.

#### 3. LIQUIDITY AND AVAILABILITY

Financial assets at year end:	2023	2022
Cash and cash equivalents	\$ 1,227,334	\$ 1,340,261
Accounts receiveable		
Total	\$ 1,227,334	\$ 1,340,261

#### 4. PERMANENT AND DEPRECIABLE ASSETS

Permanent and depreciable property and accumulated depreciation at October 31, 2023 and 2022, is as follows:

	2023	2022
Buildings	\$ 1,806,887	\$ 1,575,983
Parking Lot & Access Roads	179,128	153,966
Props & Scenery	35,960	35,960
Equipment	234,992	213,102
Horses	3,500	3,500
Vehicles	33,505	33,505
Total Depreciable Assets	2,293,972	2,016,016
Less: Accumulated Depreciation	(1,237,024)	<u>(1,125,861</u> )
Net Depreciable Assets	1,056,948	890,155
Land	49,590	49,590
Net Permanent & Depreciable Assets	\$ 1,106,538	\$ 939,745

#### 5. DESIGNATED ENDOWMENT FUNDS

In September 2014, the Society opened the Herbert and Bettie Friedman Tecumseh Endowment Fund with Chillicothe-Ross Community Foundation for endowment purposes with an initial investment of \$10,000. The Foundation manages the funds for a 0.75% annual administration fee and notifies the Society of the amount of funds that can be granted each year. The Scioto Society did not grant variance power to the Chillicothe-Ross Community Foundation. Disbursements from the Endowment Fund are in accordance with the spending policy established by the Board of the Chillicothe-Ross Community Foundation. At October 31, 2023, the Endowment Fund's fair market value was \$115,059, reflecting an increase of \$57,588 for the year.

#### 6. NOTE PAYABLE - LINE OF CREDIT

The Society has a line of credit with Kingston National Bank, collateralized by all of the real property. Interest is a variable rate based upon the Prime Rate published in the Wall Street Journal plus 0.5 percentage points calculated monthly. Interest is paid monthly and the rate was 9% at October 31, 2023. Maximum credit available is \$380,000 with an outstanding balance of \$0 at October 31, 2023. Maturity of this line of credit is September 15, 2026.

#### 7. SMALL BUSINESS ADMINISTRATION LOAN

On May 22, 2020, the Society received loan proceeds in the amount of \$130,000 to alleviate economic injury caused by the Coronavirus (COVID-19) pandemic. The terms of the loan call for 2.75% interest from the date loan was received and monthly payments of \$556 beginning in May 2021 and continuing for thirty years. The balance of the loan was \$120,753 as of October 31, 2023.

Maturities of long-term debt are reflected as follows for the years ended October 31:

2024	\$ 3,260
2025	3,351
2026	3,445
2027	3,540
2028	3,639
Thereafter	 103,518
Total	\$ 120,753

#### 8. GROSS PROFIT

The following is a gross profit analysis for the years then ended. Sales are reflected in support and revenue. Cost of sales are included in the theatre expenses.

Retail Sales		2023		2022
Gross Sales	\$	260,305	\$	322,976
Less: Cost of Goods Sold		(101,042)		(106,102)
Gross Profit	<u>\$</u>	159,263	<u>\$</u>	216,874

#### 9. CONCENTRATION OF RISK

The Society maintains cash balances at several financial institutions. Accounts for each institution are insured by Federal Deposit Insurance Corporation (FDIC) up to \$250,000. At October 31, 2023 and 2022, the Society had uninsured cash balances of \$81,200 and \$251,570, respectively.

#### 10. RELATED PARTY TRANSACTIONS

The Society receives commission fees from a business owned by a member of the Board of Trustees. Fees received under this arrangement were \$48,023 and \$42,818 for the years ended October 31, 2023 and 2022, respectively.

#### 11. COMPARATIVE FINANCIAL INFORMATION

The financial statements include certain prior-year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with the Society's financial statements for the year ended October 31, 2022, from which the summarized information was derived.

#### 12. NEW ACCOUNTING STANDARDS

The Financial Accounting Standards Board (FASB) has adopted the following accounting standard updates (ASU) that will be effective in the coming years. The Society has not early implemented these changes.

Accounting Standards Update No. 2016-02, *Leases (Topic 842)*, will require that lessees record nearly all leases on the balance sheet. Lessors will see some changes too, largely made to align with the revised lessee model and the FASB's new revenue recognition guidance. This ASU is effective for periods beginning after December 31, 2022.